



Security Fabric – integracja rozwiązań w świecie bezpieczeństwa

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Securing people, devices, and data everywhere.

For over 20 years, Fortinet has been a driving force in the evolution of cybersecurity and the convergence of networking and security. Our security solutions are among the most deployed, most patented, and most validated in the industry.

Global Customer Base
680,000+
Customers

2022 Billings
\$5.59B+
(as of Dec 31, 2022)

Market Capitalization
\$59.38B
(as of June 30, 2023)

Broad, Integrated Portfolio of
50+
Enterprise Cybersecurity
Products

Strong Analyst Validation
41
Enterprise Analyst Report
Inclusions

Vertical Integration
\$1B+
Investment in ASIC
Design & Development

FORTINET

Founded: October 2000

Founded by: Ken Xie and Michael Xie

Headquarters: Sunnyvale, CA

Fortinet IPO (FTNT): November 2009

Listed in both: NASDAQ 100 and S&P 500

*Member of: 2022 Dow Jones Sustainability
World and North America Indices*

Security Investment Grade Rating: BBB+ Baa1



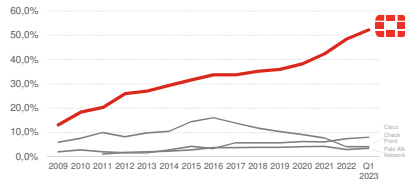
Investing in Innovation for Our Customers

Strong investment in our supply chain

~50%

of All Next-Gen Firewall Shipments & #1 in revenue market share

Global Firewall Shipments



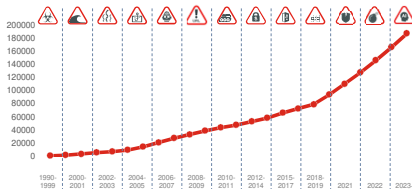
Source: IDC Quarterly Security Appliance Tracker 2023Q1 (based on shipments of Firewall + UTM appliances)

Investment in scale of threat intelligence and AI/ML

100+B

global security events analyzed per day

Advanced Threats – Global CVE

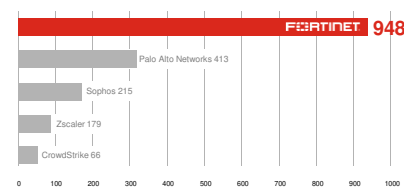


Organic R&D investment across our portfolio

1,285

Global Industry Patents

U.S. Patents



Source: U.S. Patent Office, as of June 30, 2023



Actionable Threat Intel from FortiGuard Labs

VISIBILITY

INNOVATION

ACTIONABLE THREAT INTELLIGENCE

 **Telemetry**
Network
Web
Sandbox
Email
Endpoint

 **CERTs**

 **Enforcement Partnerships**

 **Zero-Day**

 **OSINT**

 **CTA feeds**

 **Trusted Partnerships**

 **AI / Machine Learning**



 **Fortinet Distribution Network**

 **Detection and protection in milliseconds**

 **Federated Machine Learning**

SECURITY FABRIC PROTECTIONS



PROACTIVE RESEARCH



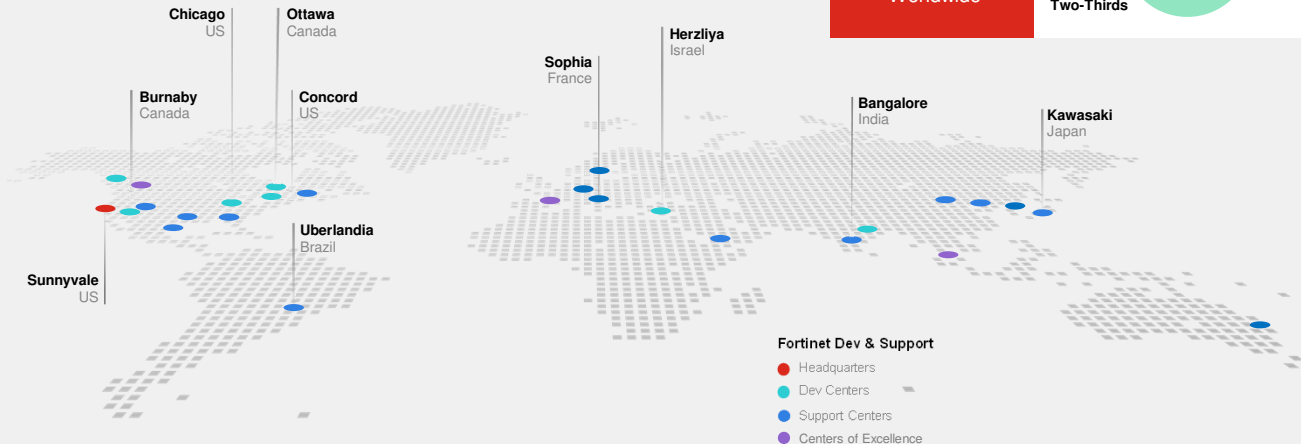
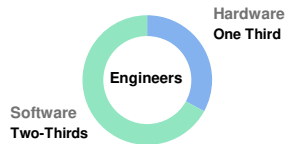
THREAT INTELLIGENCE SERVICES



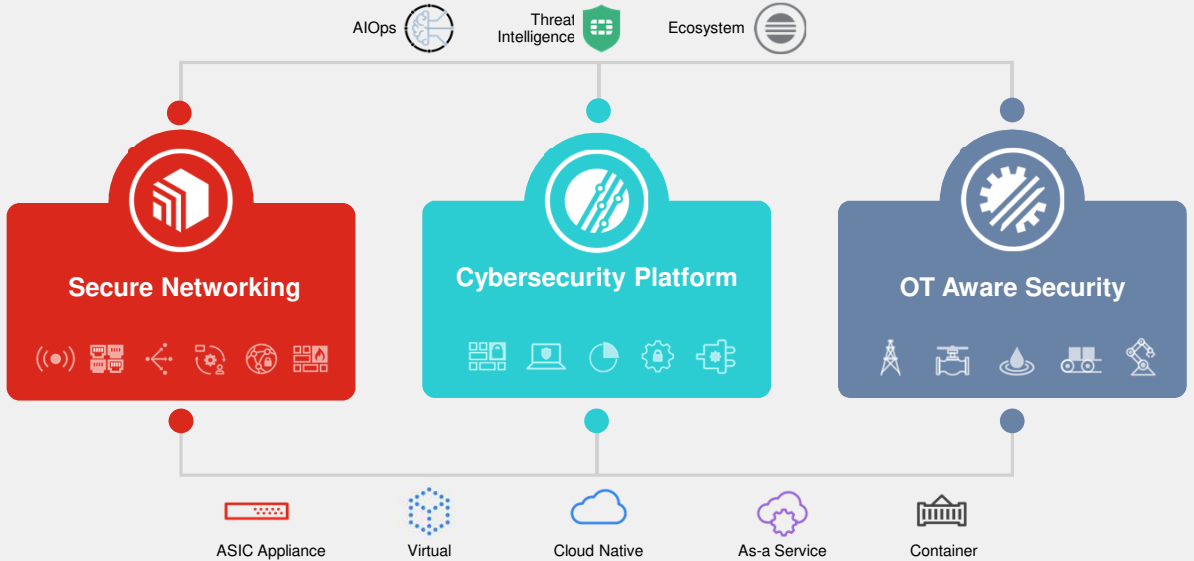
Global Reach & Support

Majority of our R&D is based in North America

13,600+
Employees
Worldwide



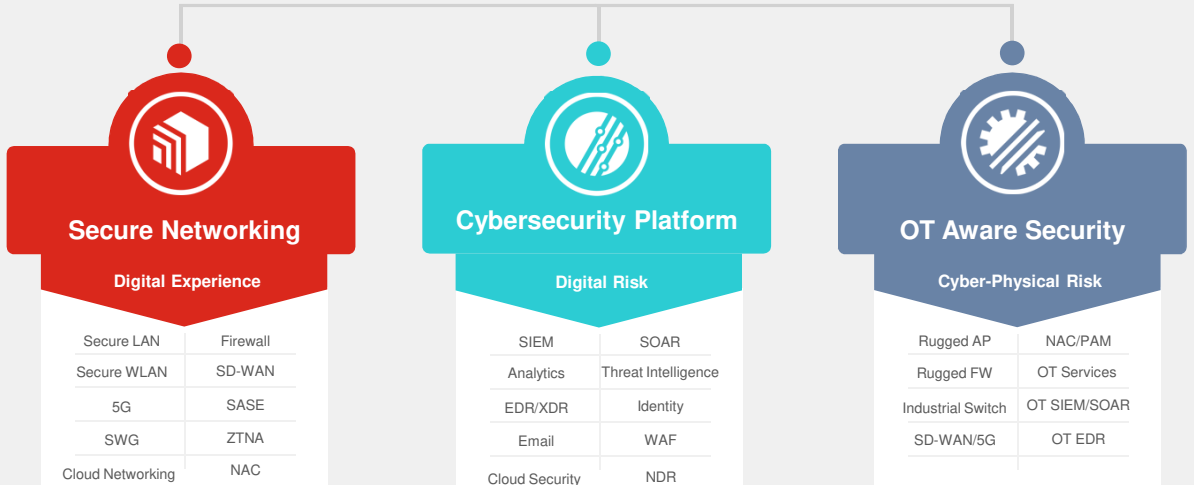
Consolidation Reduces Complexity & Accelerates Outcomes



Consolidation Reduces Complexity & Accelerates Outcomes



AIOps  Threat Intelligence  Ecosystem 



Fortinet Security Fabric

Broad

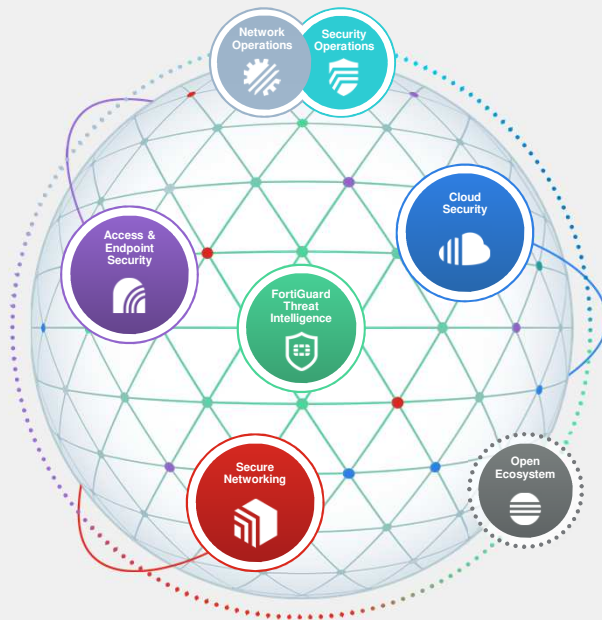
visibility and protection of the entire digital attack surface to better manage risk

Integrated

solution that reduces management complexity and shares threat intelligence

Automated

self-healing networks with AI-driven security for fast and efficient operations



Appliance



Virtual



Hosted



Cloud



Agent

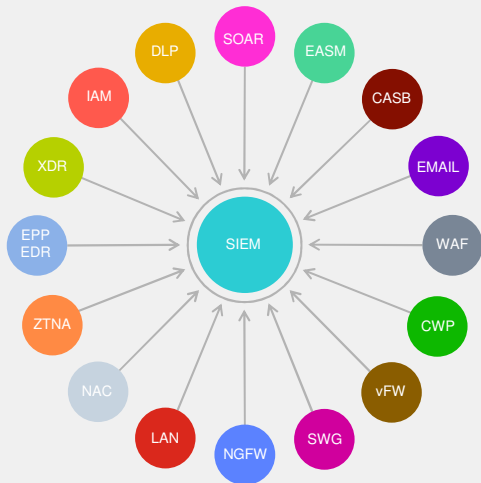


Container

Konsolidacja dostawców produktów bezpieczeństwa

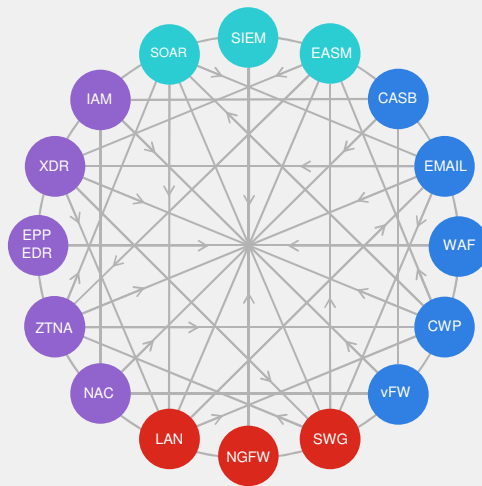
Więcej nie znaczy lepiej

Cybersecurity Point Products



20 Vendors

Cybersecurity Platform Approach



4-6 Platforms



Extensive Cybersecurity Ecosystem



480+ Open Ecosystem Integrations



Fabric Connectors (13)

Fortinet-developed deep integrations that automate security operations and policies



Fabric APIs (248)

Partner-developed integrations using Fabric APIs that provide broad visibility with end-to-end solutions



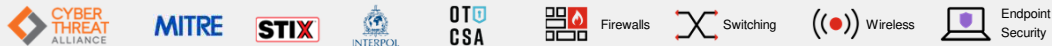
Fabric DevOps (10)

Community-driven DevOps scripts that automate network and security provisioning, configuration, and orchestration



Extended Security Fabric Ecosystem (200+)

Collaboration with threat sharing organizations and integrations with other vendor products



Note: Logos are a representative subset of the Security Fabric Ecosystem

Figures as of June 30, 2021



Network Security Portfolio



- FortiGate Firewall**
- Next-Generation Firewall
 - Internal Segmentation
 - Hyperscale Firewall



- FortiProxy**
- Secure Web Gateway
 - On Premises



- FortiSASE SWG**
- Secure Web Gateway
 - Cloud-Delivered



FortiGuard AI-Powered Security



Enterprise Networking Portfolio



FortiAP

- Indoor
- Outdoor



FortiSwitch

- Campus/Branch
- Data Center



FortiNAC

- Zero Trust for Devices
- User Access Control
- Guest Access Control



Linksys HomeWRK

- Home Network



FortiGate SD-WAN

- WAN Edge device
- Application Steering
- Advanced Routing
- Cloud On-Ramp



FortiExtender

- LTE/5G WWAN Gateway
- SD-Branch



FortiGuard AI-Powered Security



Security Operations



FortiGuard AI-Powered Detection

- Vulnerability, IOC, Decoys, IoT/OT Detection



FortiDeceptor

- Detect reconnaissance
- Engage ransomware
- Identify lateral movement



FortiNDR

- Detect anomalies
- Analyze malware
- Automate response



FortiRecon Beta

- Map the attack surface
- Detect threat infrastructure



FortiGuard AI-Powered Protection

- AV, IPS, Botnet, Web Filtering, Anti-spam, App Control, WAF, IoT/OT virtual patching



FortiClient EPP

- NGAV
- Application Inventory
- Cloud Sandbox



FortiEDR

- Attack Surface Hardening / NGAV
- EDR / XDR
- Ransomware protection



FortiSandbox

- Zero-day detection in real time
- Appliance, VM, Hosted, and SaaS



FortiGuard AI-Powered Response

- Outbreak Detection, XDR, Playbooks.



FortiAnalyzer

- Fabric Visibility
- Fabric Analytics
- Fabric Automation



FortiSIEM

- Multi-vendor Visibility
- AI-powered Analytics
- Risk-based Response



FortiSOAR

- Multi-vendor Automation
- Process Orchestration
- Threat Intelligence Management



SOC as a Service

- Managed Firewall and Endpoint
- Alert Triage



Incident Response Service

- Identify & contain incidents
- Scope and remediate



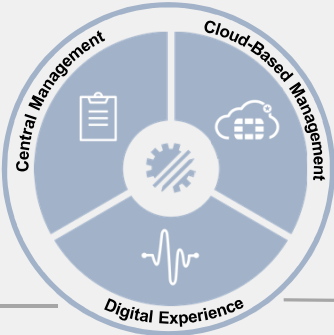
Network Operations Portfolio



- FortiManager**
- Enterprise Management
 - Fabric device management
 - Automated workflows
 - Compliance and reporting
 - Fabric Partners Orchestration



- FortiMonitor**
- Digital experience monitoring
 - Network performance monitoring



- FortiCloud**
- SaaS-delivered Single Pane
 - SMB use cases
 - Multitenancy for MSSPs

- Device management
- FortiGate
 - FortiSwitch
 - FortiAP
 - FortiExtender



- FortiAI Ops**
- Anomaly detection
 - Automated network troubleshooting

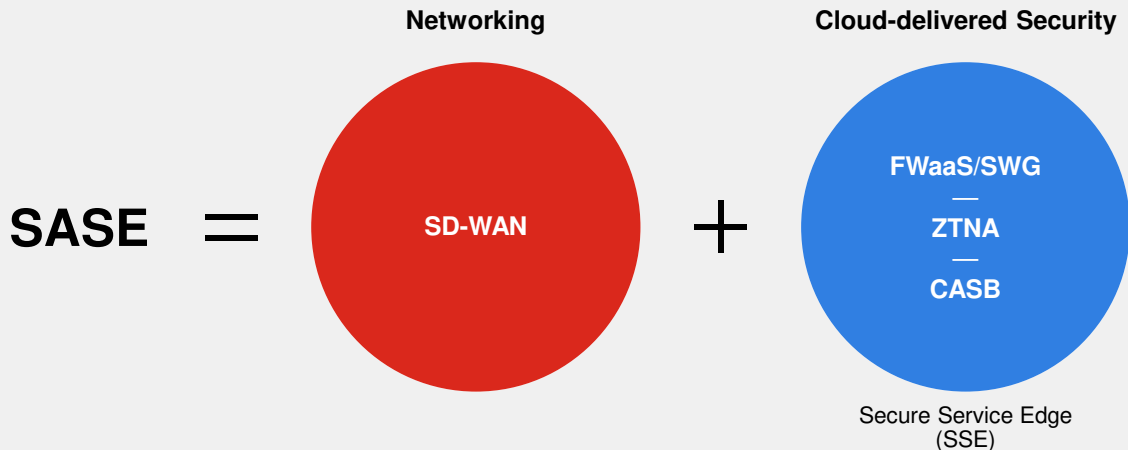


FortiGuard AI-Powered Security

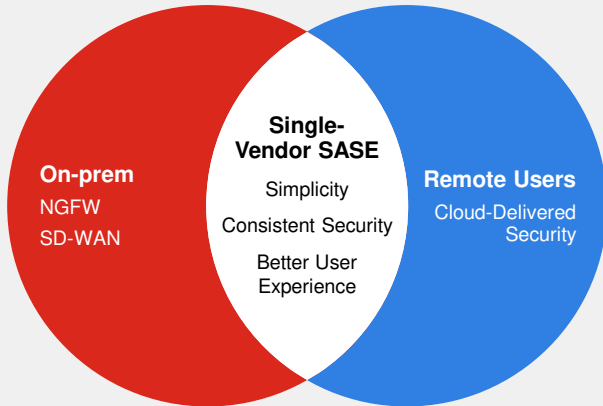


What is SASE (Secure Access Service Edge)?

Cloud-delivered network and security convergence solution for work-from-anywhere



Convergence of On-Prem and Remote Users Network



Single-vendor SASE Benefits

- Improved risk posture and reduced security gaps
- Provide simplicity eliminating multiple products
- Efficient operations with single agent
- Cost savings from product and vendor reduction



Pragmatic Journey to SASE

With Fortinet's convergence of security and networking everywhere

1

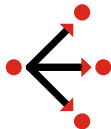
Secure Edge
Connectivity



NGFW

2

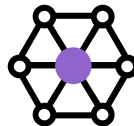
Optimize Application
Experience



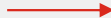
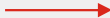
SD-WAN

3

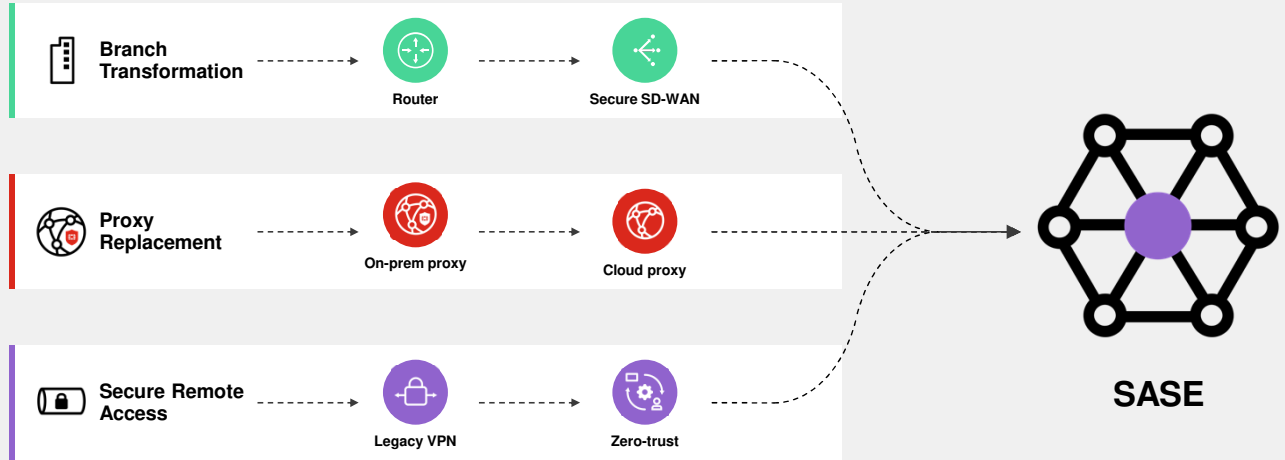
Secure
Remote Users



SASE



Key Customer Initiatives for SASE





FortiSASE

Single Vendor SASE with AI-powered Security Services

Securing Remote Users



FortiClient Unified Agent

Secure Edge



FortiGate Secure SD-WAN

MicroBranch



FortiAP

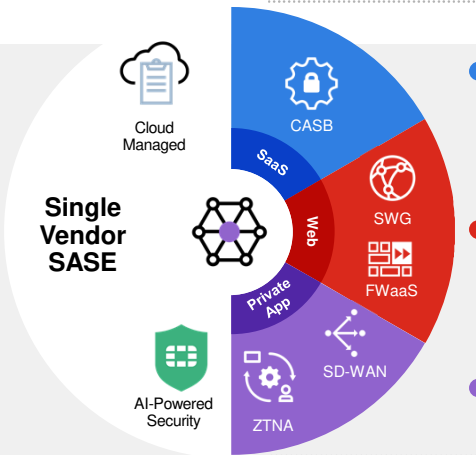


FortiSwitch



FortiExtender

Cloud-delivered Security & Networking



Improved User Experience

Secure SaaS Access

servicenow



Secure Internet Access

NETFLIX



Secure Private Access

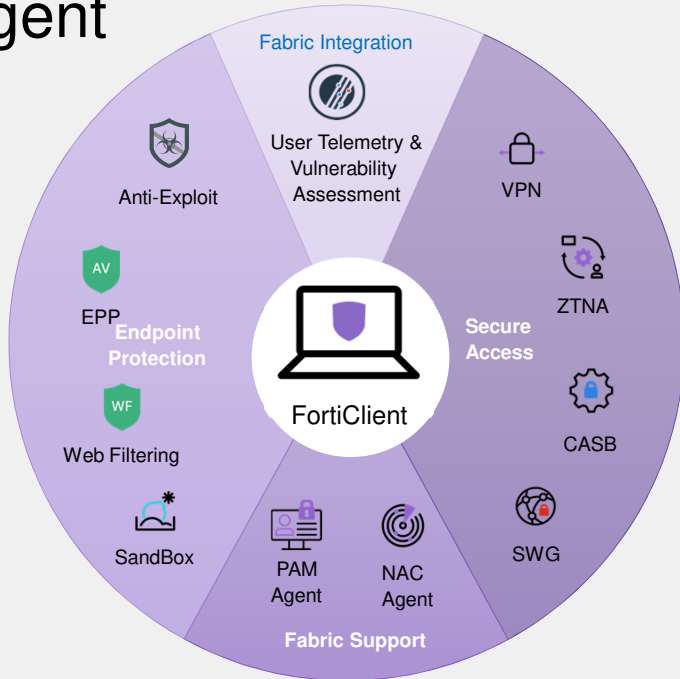
Azure



FortiClient Unified Agent

One agent to rule them all

- One agent for endpoint protection, Telemetry, PAM, NAC and Secure Access
- Client is included with SASE
- Consistent security and user experience



Security Configuration— One Enforcement Location

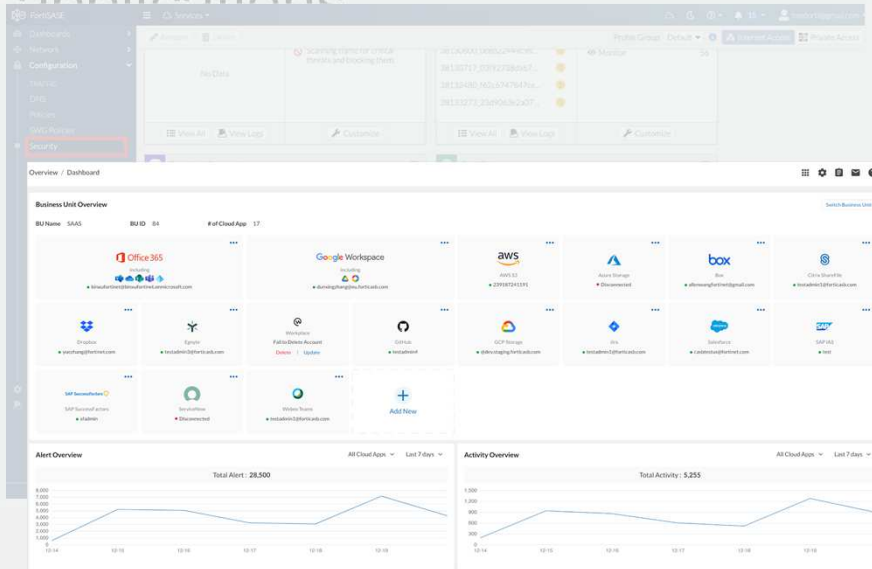
The screenshot displays the FortiGate Security Configuration interface. The left navigation pane shows the 'Security' section highlighted with a red box and a '1' callout. The main area contains several security modules, each with a 'Threats' table and a 'Filters' table. The 'Profile Group' dropdown is set to 'Default' (callout '2'). The 'Internet Access' and 'Private Access' profiles are visible in the top right (callout '3'). The 'Customize' button for the DNS Filter module is highlighted with a red box and a '4' callout.

Module	Threats	Count	Filters
AntiVirus	No Data		HTTP, SMTP, POP3, IMAP, FTP, CIFS
Web Filter	dns.google, client.services.googleapis.com, spclient.wg.spotify.com, safebrowsing.googleapis.com, 173.243.138.98	23, 0, 0, 73, 0, 0	Allow, Block, Exempt, Monitor, Warning, Disable
Intrusion Prevention	No Data		Recommended: Scanning traffic for all known threats and applying the recommended action.
File Filter	live-tls.xml, update2, hfrkipimhgeaddgfmjhof..., hfrkipimhgeaddgfmjhof..., etc1c50b923d3d44db13...	2, 54	Block, Monitor
Data Leak Prevention	data leak by filter: SSN Info	0	Allow, Block, Monitor
DNS Filter	No Data		Allow: 65, Block: 9, Monitor: 17
Application Control With Inline-CASB	QUIC	0, 1, 19	Allow, Block, Monitor
SSL Inspection	ssl-anomaly		Deep Inspection: SSL connections are decrypted to allow for inspection of the contents. Exempt Hosts: 1, Exempt URL Categories: 2

- 1 Simplified FOS Security from single pane
- 2 Default profiles available for fast consumption
- 3 Web and Private App visibility
- 4 Security profiles can be customized



CASB: Provides Protection for Your SaaS applications

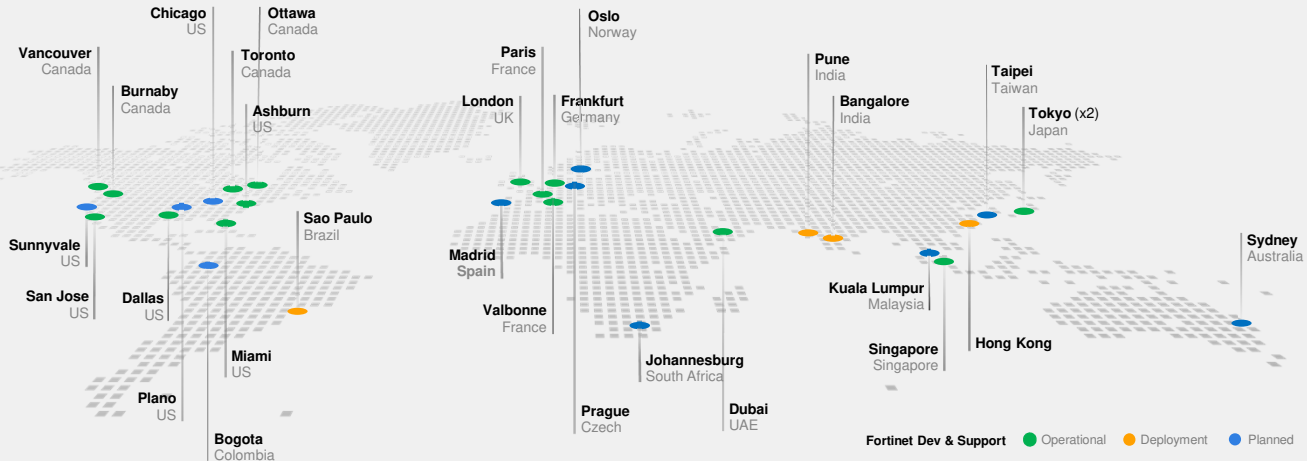


- Application status
- Activity history
- Risk statistics
- Highest risk users, files, triggered policies & countries
- Risk/usage trends



FortiSASE PoP Coverage Expanding Rapidly

85% of US and EMEA regions already have acceptable latency based on our current PoP coverage



Global coverage

Global theatres

23 active datacenters

Rapid roll out

4 imminent launches

Tactical locations

40 datacenters in 2024

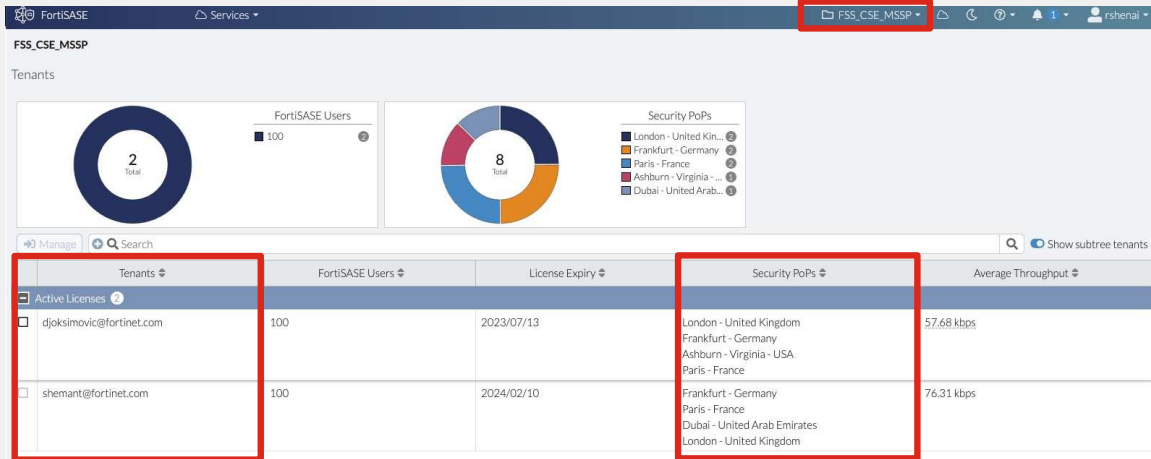
Regional coverage



FortiSASE Multi-Tenancy Support

MSSP Portal

Parent Tenant / SP/ MSSP



Child Tenants

SASE PoPs per
Customer/ Tenant





Fortinet Security Fabric

The industry's highest-performing integrated cybersecurity mesh platform



Product Matrix

Click on icons in this document for additional information



Fortinet Brochure
Highlighting our broad, integrated, and automated solutions, quarterly



Free Training
Fortinet is committed to training over 1 million people by 2025



Free Assessment
Perform an assessment in your network to validate your existing controls



FortiOS
The Heart of the Fortinet Security Fabric



Secure Networking



FortiGate
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiGate SD-WAN
Application-centric, scalable, and Secure SD-WAN with NGFW



FortiExtender
Extend scalable and resilient LTE and LAN connectivity



FortiAP
Protected LAN Edge deployments with wireless connectivity



FortiSwitch
Deliver security, performance, and manageable access to data



FortiNAC
Visibility, access control and automated responses for all networked devices



FortiProxy
Enforce internet, compliance and granular application control



FortiSolutor
Maintain an "air-gap" between browser and web content



Cloud Security



FortiGate VM
NGFW w/ SOC acceleration and industry-leading secure SD-WAN



FortiDDoS
Machine-learning quickly inspects traffic at layers 3, 4, and 7



FortiCNP
Manage risk and compliance through multi-cloud infrastructures



FortiDevSec
Continuous application security testing in CI/CD pipelines



FortiWeb
Prevent web application attacks against critical web assets



FortiADC
Application-aware intelligence for distribution of application traffic



FortiGSLB Cloud
Ensure business continuity during Unexpected network downtime



FortiMail
Secure mail gateway to protect against SPAM and virus attacks



FortiCASB
Prevent misconfigurations of SaaS applications and meet compliance



FortiCNF
Offers enterprise-grade protection on Amazon AWS, with inbound and outbound traffic inspection and insights



Zero Trust Access



FortiSASE
Enforce dynamic network access control and network segmentation



ZTNA Agent
Remote access, application access, and risk reduction



FortiAuthenticator
Identify users wherever they are and enforce strong authentication



FortiToken
One-time password application with push notification



FortiClient Fabric Agent
IPSec and SSL VPN tunnel, endpoint telemetry and more



FortiGuest
Simplified guest access, BYOD, and policy management



FortiPAM
Control & monitoring of elevated & privileged accounts, processes, and critical systems



Fabric Management Center: NOC



FortiManager
Centralized management of your Fortinet security infrastructure



FortiGate Cloud
Seas w/ zero touch deployment, configuration, and management



FortiMonitor
Analysis tool to provide NOC and SOC monitoring capabilities



FortiAIOps
Network inspection to apply analyze, enable, and correlate



FortiExtender Cloud
Deploy, manage and customize LTE internet access



FNDN
Exclusive developer community for access to advanced tools & scripts



Fabric Management Center: SOC



FortiDeceptor
Discover active attackers inside with decoy assets



FortiNDR
Accelerate mitigation of evolving threats and threat investigation



FortiEDR
Automated protection and orchestrated incident response



FortiRecon
Digital Risk Protection (DRP) for early, actionable warning and fast response



FortiSandbox / FortiAI
Secure virtual runtime environment to expose unknown threats



FortiAnalyzer
Correlation, reporting, and log management in Security Fabric



FortiSIEM
Integrated security, performance, and availability monitoring



FortiSOAR
Automated security operations, analytics, and response



FortiTester
Network performance testing and breach attack simulation (BAS)



SOC-as-a-Service
Continuous awareness and control of events, alerts, and threats



Incident Response Service
Digital forensic analysis, response, containment, and guidance



Support & Mitigation Services



FortiCare Essentials+
15% of hardware



FortiCare Premium+
20% of hardware



FortiCare Elite**
25% of hardware



FortiConverter
25% of hardware

* FortiCare Premium is formerly 24x7 Support. Lower support price for Services and APs

** Response time for High Priority tickets. Available for FortiGate, FortiManager, FortiAnalyzer, FortiSwitch, and FortiProxy

Communication and Surveillance



FortiFone
Robust IP Phones w/ HD Audio with centralized management



FortiVoice
Integrated voice, chat, conferencing management, and fax with centralized



FortiCamera
HD TV-quality surveillance cameras for physical safety and security



FortiRecorder
High-performance NVR with AI-powered video management software



FortiGuard Threat Intelligence

Powered by FortiGuard Labs



Open Ecosystem
The industry's most extensive ecosystem of integrated solutions



Fabric Connectors
Fortinet-developed



DevOp Tools & Script
Fortinet & community-driven



Fabric API Integration
Partner-led



Extended Ecosystem
Threat sharing w/ tech vendors





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